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Turnkey Investment Package Produces an Uncomplicated Real Estate Investment Experience

Low interest rates and low return environments have everyone scrambling in search of safe investment havens. The bright spot in the economy for investors is real estate.

"Mortgage rates are near record lows, affordability is at an all-time high, and the inventory is large. We are experiencing a 'perfect storm' that probably won't be repeated in our lifetimes," says John Dietrich, who heads Village Real Estate Group's Investment and Property Management Division. "A robust rental market allows investors to buy and hold for the long term or just until the market recovers and home prices start to appreciate again."

Village Real Estate Group is one of the leading full-service real estate investment and management firms servicing properties in North Carolina and parts of South Carolina. It offers a "Turnkey Investment Package" option for investors who recognize the tremendous potential of commercial and residential real estate but who don't have the ability or inclination to handle the many details, from purchase through eventual divestment.

"For the last number of years we've focused keenly on investment properties and established a reputation as problem solvers for savvy investors," explains Kelley Ireland, owner and Broker-in-Charge of Village Real Estate Group and one of the top 3% of Realtors in the Charlotte area, who has been awarded the "Best in Client Satisfaction" designation. "The recent volatility of the stock market and extremely low yields from deposits now drive a different type of investor into the real estate market. Increasingly, we're being called on by less experienced investors looking for an uncomplicated investment experience."

Turnkey Investment Package Simplifies the Real Estate Investment Process

The Turnkey Investment Package puts all of Village Real Estate Group's experience, expertise, contacts and market intelligence to work to maximize returns for clients and minimize hassles. It makes it possible for almost anyone with a modest amount of capital and a good credit rating to take advantage of the once-in-a-lifetime opportunities. Ireland and her experienced staff help with acquisition; due diligence; financing, including



special federal programs that cover rehab costs; renovation; expert property management at a very competitive cost; and full-service listing services to divest the property at fees as low as 1.5%.

Dietrich brings in-depth, up-to-the-minute knowledge of the local real estate market. "We don't simply rely on comps to help establish fair market price. We have feet on the ground throughout greater Charlotte's robust market every day. We know how to spot undervalued properties and, if something is happening that affects real estate prices or rental income potential, we're on top of it, often in advance."

The Village Real Estate Group's thorough due diligence services, combined with the company's in-house rehab and maintenance team, gives clients the information they need before making any purchase. They'll know what their total investment will be, including purchase and upgrades. And, since the Village Real Estate Group can control scheduling and pricing of any work that needs to be done, clients avoid costly delays and enjoy significant savings compared to contracting the work out.

"Our clients are discovering steady, stable real estate investment opportunities to secure their futures while they focus on the things they know and enjoy," says Ireland.



Kelley Ireland

Village Real Estate Group 704-517-2811 — Direct line Specializing in Home Sales, Lots/Acreage, Commercial Property and Businesses



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Specializing in Rentals, Foreclosures and Property Management in the greater Charlotte area



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